



Fireside Chat: Tales of Transitions Past

Moderated by:

Glenn A. Delgado, Associate Administrator

April 26, 2022



Housekeeping

- If you have any questions during the presentation, please enter them into the Q&A Box.
 - **NOTE:** If possible, include the speaker whom your question is directed if multiple speakers are presenting.
- Other comments, like technical difficulties, please input them in the Chat Box.
- We will have a formal Q&A after the final presenter concludes, using questions from the Q&A Box.
- Please keep your computers on mute when not speaking.
- The presentation WILL be recorded. Attendees will receive an email once those materials are made available online.
- Please fill out the survey sent at the end of this presentation.

About the NASA Office of Small Business Programs

The NASA Office of Small Business Programs (OSBP) is located at Headquarters in Washington, D.C. and is under the leadership of Associate Administrator Glenn A. Delgado.

The mission of the NASA Office of Small Business Programs is to promote and integrate small businesses into the industrial base of contractors and subcontractors that support the future of space exploration, scientific discovery, and aeronautics research.

The NASA OSBP webinar series offers in-depth training relevant to small businesses; and provide the opportunity to ask questions directly to key points of contacts at the Agency.

Mr. Glenn A. Delgado

Associate
Administrator
Office of Small
Business Programs,
NASA



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...where small business makes a **BIG** difference



Meet Our Featured Panelists

Mr. Tim Wong is the president and chief executive officer of Arcata Associates, Inc. He is responsible for the strategic direction and operational excellence of the Nevada-based aerospace/defense company. Arcata is a family-owned business that was established by Tim's father, Buck Wong, in 1979. Tim joined the company in 1984 and took over as president in 1993.

The company currently has over 500 employees located in eight states and the Bahamas. Arcata is a technical services company providing engineering, O&M, information technology, multimedia, logistics, and management services in support of aeronautics research, space exploration, space operations, and military test and training. Arcata has been both a NASA prime and subcontractor over the past 33 years.

The company has been selected two times as NASA's Small Business Prime Contractor of the Year and twice as NASA's Small Business Subcontractor of the Year.



Meet Our Featured Panelists

Ms. Sandy Johnson began her career as an engineer supporting the Skylab and Space Shuttle programs. She is one of the founders of Barrios Technology and became President and CEO of the company when she purchased it in 1993. Sandy has held numerous positions at Barrios, including technical roles, project management, contracts and pricing, business development, and corporate management.

Under Sandy's leadership Barrios Technology has continually held prime Government contracts, primarily with NASA, grown from \$10 to \$100 million in revenue, and expanded to the commercial space industry. Barrios is a technology services firm, specializing in systems engineering, program integration, mission operations, and software engineering. Barrios has received numerous awards over its four decades in business from NASA, the SBA, and prime aerospace contractors.

Sandy has received personal recognition for her achievements, including the University of Houston Clear Lake (UHCL) Presidential Medal, the third recipient of this award in UHCL's history. The Houston Technology Center recognized her Aerospace Entrepreneurship with their Lifetime Achievement Award. She also received one of NASA's highest honors, the Distinguished Public Service Medal.

Sandy holds a B.S. in Mathematics Education from Louisiana Tech University and an MBA from the UHCL, both having recognized her as a Distinguished Alumnus. Sandy enjoys traveling, reading, and, most importantly, spending time with her three young grandsons.

Fireside Chat

Learn more about NASA OSBP!

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